
SOFT CORPORATE OFFER (SCO) – ICUMSA 45 SUGAR

We are pleased to present to you the non-negotiable procedures to follow, along with the payment and delivery terms, to formalize the contract and supply of ICUMSA 45:

GENERAL TRADE PROCEDURES (INCOTERMS 2020)

1. The end buyer sends an official letter of intent (LOI) + CIS of end buyer.
2. Negotiations take place between the authorised representative of the final buyer and the commercial manager of the Seller for the initial agreement procedures, conditions and prices.
3. The seller must send an official FCO to the buyer, taking into account the approved CIF/FOB conditions and prices, as well as the **non-negotiable procedure**:
4. The buyer fills in the buyer's details, signs/stamps the FCO and sends it with a passport (in full colour) to the seller along with the ICPO with the approved seller's procedure, together with the "Know Your Customer (KYC) of the buyer's company with full contact details of the legal representative, including attachments of his POF / RWA / BCL, where proof of funds is issued by the buyer's bank in the name of the Seller. In countries where government clearance and/or fee is required, proof of such customs clearance and/or fee will be required at the time of ICPO. The Seller reserves the right to request additional identification documents and/or financial and non-financial reports if necessary.
5. The Seller issues the draft contract or SPA, and sends it to the Buyer within 72 hours of the Buyer's review, upon acceptance, the Buyer informs the Seller in writing of his acceptance of the draft SPA within 72 hours.
6. The seller then issues, signs and stamps the final contract or spa accompanied by the commercial invoice (CI), and sends it to the buyer. The buyer then signs, stamps and returns it within 24/48 hours.
7. Once the invoice is accepted in full, the buyer and seller will deposit a copy the fully signed and executed SPA with the respective banks.
8. Buyer issues **SWIFT MT-760** from bank to bank and sends a copy **of** the draft **SBLC**.
9. Once **the SWIFT MT-760** has been accepted by the seller's bank, the buyer undertakes to process the **SBLC MT-760** within 7 days; shipping procedures are initiated and the buyer is informed of the progress.
10. **FOR PROOF SENDING** the buyer issues irrevocable, **transferable**, transferable, divisible, confirmed and operational (**SBLC**) **MT-760 Swift MT-760** valid for ninety days from any major bank in the world or confirmed by one of the major banks in the world covering the value of the test shipment and confirmation must be written in clause 49 in the verbiage.

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11. **FOR MONTHLY SHIPMENT CONTRACT** the buyer issues irrevocable, transferable, transferable, divisible, confirmed and revolving **operational Swift MT-760 (SBLC MT-760)** to be Revolving until the end of the contract until final delivery (from the main banks or confirmed by main banks of the world), and the confirmation must be written clause 49 in the verbiage.
 12. The seller receives an SBLC Confirmation from the Seller's Bank.
 13. The Seller undertakes to issue a Performance Bond (PB) of 2% (MT600) within 7 days after confirmation from SBLC, as well as complete shipping documents to the Buyer's bank, including but not limited to (SGS report, BL, sailing schedule, Seller's proof of ownership, proof of GACC, etc.);
 14. The Buyer confirms receipt of the shipping documents, with the captain of the vessel while commencing delivery to the Buyer in accordance with the schedule specified in the contract.
 15. Within 48 hours after receipt of the documents and request a transfer of ownership from the seller to the buyer with a confirmation to release the fund via MT-103 within 24 hours after the transfer of ownership.
 16. The buyer's bank will release payment for the full value of each shipment to the seller's bank (MT-103) at the **port of loading** upon receipt of the complete shipping documents. Payment will be 100% guaranteed payable directly to the seller's bank, payable immediately 100% at destination, for the full value of each monthly shipment charged upon delivery of documents and SGS inspection documents at the **port of loading** upon receipt of complete shipping documents.
 17. Upon receipt of the seller's confirmation from the bank, the seller undertakes to transfer the property into the buyer's name and to hand over all documents to the buyer or his representative.
 18. The seller is responsible for customs clearance at the port of loading and the issuance of export documents, while the buyer is responsible for customs clearance costs at the port of destination.
 19. Upon arrival at the port of discharge, the buyer undertakes to issue proof of inspection by SGS or similar (at the buyer's expense) and confirms acceptance of the goods.
 20. The buyer must have legal requirements to be able to bring the goods into the country of destination, at his own expense.
 21. In case the vessel arrives at the port of destination within three days and the buyer does not carry out the SGS inspection, the seller is automatically entitled to consider the SGS at the port of loading as final inspection and confirmation of delivery of the shipment at the port of discharge.

COMMERCIAL PRACTICES General

21.1 The SELLER values the confidentiality of its buyers and business partners and therefore the company does NOT provide examples of past performance documents, photos, videos, names, identities of communication with past buyers or business partners, considering such act as a clear violation of customer confidentiality and unethical business practices.

21.2 The SELLER conducts its business processes and communications in writing and no business will be conducted verbally by telephone or on social media platforms;

21.3 The VENDOR does not entertain or organise orientation trips to the fields, factories or warehouses.

21.4 The SELLER, guarantees quality products, competitive prices, ensuring compliance with fair trade practices.

The Seller operates through the banking system and does not request advance cash

PRICE LIST ICUMSA 45 MAY/JUN 2025

Quantity	CIF SBLC (USD)	CIF DLC (USD)	FOB (USD)
SPOT	420	425	410
12,500 MT	410	415	400
25,000 MT	400	405	390
50,000 MT	390	395	380
100,000 MT	380	385	370
200,000MT	375	380	375
300,000 MT	370	375	355
400.000MT	360	365	345
500,000 MT	355	360	340
800,000 MT	345	355	320
1,000,000 MT	335	345	315

COMMISSION INCLUDED, PAYMENT METHOD ONLY SBLC/DLC.

GUARANTEE ONLY FROM TOP 20/50 BANKS.

TECHNICAL SPECIFICATIONS ICUMSA 45 ORIGIN BRAZIL

SPECIFICATIONS: YPE	SUGAR ICUMSA 45-QUAUTY FOR EXPORT
COLOR:	SPARKING CRYSTAL WHITE
CROP:	LATEST SUGAR FORM - SOLID CRYSTAL CANE
CONSUMPTION:	FIT FOR HUMAN CONSUMPTION
POLARIZATION:	99.80 MINIMUM
ASH CONTENT:	0.04 MAXIMUM BY WEIGHT
MOISTURE	0.04 MAXIMUM
GRANULATION:	FINE
SOLUBILTTY	100% DRY AN FREEFLOWNG
RADIATION	NORMAL WITHOUT PRESENCE OF CESIUM OR IODINE
CERTIFID SEDIMENT:	NONE
SMELL	FREE OF ANY ODOR, UNUSUAL OR ABNORMAL SMELLS
REDUCING SUGAR:	0.05% MAXIMUM BY WEIGHT
SO2	20 MG/KG MAXIMUM/ MAXIMUM AS: 1 P.P.N.
MAXIMUM PB	1 P.P.M
MAXIMUM CO	3 P.P.M
MAGNETIC PARTICLE	4 MG/KG MAXIMUM
FUMIGATION	WELL, CLEANED FROM MOLDS, UNNATURAL ODORS, CHEMICAL AND INSECT
PACKING:	BAGS 50 KG
POISONOUS	PHYTOSANITARY CERTIFICATE
ORIGIN	BRAZIL

REF SSR0520



NO TEXT AREA